



October 16, 2007

Dear Valued Customer:

J & M Sanitation, Inc. is committed to providing the best service possible to you, our valued customers. In the two years since our last residential rate increase we have worked hard to hold the line on our rates, despite rising costs, while providing quality service.

Over the past two years we have absorbed increased costs of fuel, landfill fees, labor, equipment, maintenance, insurance, and other expenses, ranging from 14.5% to 58.5% annually in the various expense categories. The landfill rates alone have increased 117% in the last two years. To meet these expense increases we will be increasing our rates effective October 1, 2007. The following residential rate increase is only an annual average increase of 12% over the last two years, while we have absorbed all other expense increases.

Your next billing will reflect the: **New Residential Rates:**

\$15.00 **per month** - Basic Service
\$11.00 **per month** - Senior Rate

Cart rental rates will remain the same at \$2.00 per month

Or

Your next billing will reflect the: **New Commercial Rates:**

Commercial Rates/Can Service

\$19.50/month – Curbside Weekly Service

Add \$2.00/month – For Each Tip Cart Provided **\$21.50/month-1Tip Cart**

3 – Yard Dumpster Service

1 X Week Pick-Up	-	<u>\$85.00/month</u>
2 X Week Pick-Up	-	<u>\$130.00/month</u>
3 X Week Pick-Up	-	<u>\$186.00/month</u>

Excess Pick-Up Charge @ Rate of **\$35.00 Per 3-Yd Dumpster**

Thank you for your understanding patronage.

Tim & Chad Gordon
J & M Sanitation, Inc.
(208) 922-3313